



KONICA MINOLTA

# SOLUTIONS FOR FINANCIAL INSTITUTIONS

When financial institutions need a trusted advisor, they can count on Konica Minolta. Regardless of the size of your financial institution, you need ways to ensure compliance with fast-changing regulatory demands and securing financial records all while keeping client confidentiality. Key cybersecurity offerings ensure the safety and integrity of your critical data while meeting regulatory requirements. Our services, solutions and hardware provide all that plus the protection of Personal Identifiable Information (PII) while improving IT management and services, streamlining financial document processing, eliminating paper and optimizing device deployment to save time and money.

# SUCCESSFUL.

Why does Konica Minolta deserve a place on your finance team? Konica Minolta understands the demands involved in maintaining and growing a successful financial institution. We have you covered, whether you are an investment bank, community bank, commercial bank, hedge fund, private equity firm, credit union or insurance company. With issues as complex as regulatory compliance, oversight and cybersecurity, financial institutions cannot afford to take half measures. How well you manage information technology resources and how rigorously you protect your customer information can be an important differentiator to customers when choosing a financial service provider. To meet these challenges, financial institutions are turning to Konica Minolta.

## SPECIFIC ADVANTAGES FINANCIAL INSTITUTIONS ARE BENEFITING FROM:

### Enterprise Content Management (ECM)

By providing dynamic combination of strategies, methods, and tools used to capture, manage, store, preserve, and deliver information to support key organizational processes through its entire lifecycle, we can help financial institutions with the following: easily integrate a document management solution with your Loan Origination System (LOS), improve the management of Accounts Receivable (AR) by capturing and processing payments automatically, capture paperwork in Accounts Payable (AP) in all its forms, automatically coding and routing for approvals, posting data to your Enterprise Resource Planning (ERP) system, and retaining data in a secure central archive for fast, error-free access.

### eDiscovery/Computer Forensics/ Managed Review

Full suite of eDiscovery and computer forensic solutions to assist with pre-litigation planning, early case assessment, ESI processing, hosted data and production.

### bizhub SECURE Platinum

Konica Minolta bizhub devices are world-renowned for providing advanced protection services to ensure client data is optimally secured. Your bizhub MFP includes, as standard, all the security features required by financial institutions:

- A Secure Administrator Password
- HDD Encryption
- Temporary Data Overwrite
- HDD Password Lock
- Auto-Deleting User Box Data

### Managed Print Services (MPS)

By monitoring usage, measuring output and managing devices more effectively, our Managed Print Services program puts you in full control of your print/scan environment.

### Electronic Image Management

Increase productivity by automatically converting scanned images to editable documents—in multiple file formats—directly from the bizhub MFP.

### Fax Management

Eliminate stand-alone fax machines by implementing network faxing of hardcopy documents to bizhub MFPs or from users' desktops.

### Comparison/Collaboration Tools

Compare, convert to PDF and clean metadata from documents. Collaborate and share files or documents securely.

### BPO Scanning/Conversion Services

Save time, money and space with secure on-site or outsourcing document scanning services. Putting an end to off-site storage and associated costs will decrease worries about fire, flood or theft at the warehouse because your digital documents will be on a CD, server, or up in the Cloud.

### Workflow Management

Optimize productivity and reduce labor costs with customized and integrated workflows that combine multiple tasks into a single process with the touch of a button on the bizhub MFP. For maximum efficiency, documents can be routed automatically to any destination based on pre-defined rules.

### Financial IT Services

A complete suite of services engineered to maintain your infrastructure, while maintaining information security and compliance at a predictable cost. Strong security intelligence, rapid incident response, vulnerability identification & remediation, seamless log management, and robust compliance reporting.

### Dispatcher Phoenix Finance Solutions

Konica Minolta's proprietary Robotic Process Automation (RPA) solution is an advanced document workflow application that helps financial providers handle, manage, and protect their financial documents. Dispatcher Phoenix Finance can capture hard-copy documents that are scanned from your bizhub MFP as well as collect electronic files coming from other inputs such as local or network folders. And its automated processing power streamlines time-consuming tasks such as:

- Scanning and converting financial documents to Searchable PDF, PDF/A, and Microsoft Office formats for future access and editing.
- Routing files to multiple destinations based on barcode value.
- Indexing and storing files in document management systems such as SharePoint.
- Extracting important customer information via OCR.
- Automatically indexing documents, applying, date/time stamps, renaming files and, much more.

### Print Management Solutions

Fully integrating to the bizhub MFP providing document print, capture and distribution solution built to accelerate processing time, automate time-consuming, error-prone processes and improve regulatory compliance efforts. Benefits include: user authentication, user-based access control, encryption, file destination control, content filtering, complete audit trail and secure output.

# WORKPLACE OF THE FUTURE — THINKING BEYOND THE WORKPLACE

Workplace of the Future will raise the bar on how financial institutions work together and with customers. It is not about the walls that surround you. It's about working more productively, efficiently and collaboratively.

These solutions will not only speed up existing processes in your finance department — but also allow for new, more flexible ways to carry out your work. You need to work smart. Find ways to streamline your business and allow your teams to spend time doing what they do best.

## **The Workplace of the Future Will Be Constantly Evolving and Growing.**

Konica Minolta is committed to reshaping the Workplace of the Future. As such, we will be partnering with our customers to define what that workplace will be for you. Our core set of smart office solutions are just the beginning. We are cultivating a steady stream of Workplace of the Future technologies and tools that will help your organization work smarter and more productively.

## **Meeting Room Booking that Makes Your Meetings More Productive**

Room scheduling applications can make your meetings more productive, even before they begin. No more searching for an available space to collaborate, only to find it's been double booked. You'll even be able to reserve rooms based on the specific needs of your meeting.

## **Telepresence Robots That Actually Make You Feel Physically Present Even Though You're Not There**

Most telepresence technologies are choppy video chats from a fixed point in an office. But we're delivering telepresence that's mobile—providing a real, physical presence that recreates the experience of walking around an office, school or hospital. Telecommuters will be able to move and interact within their environments, decreasing the need to schedule every single conversation—and significantly blurring the lines of working remotely.

## **Virtual Desktops That Make Any Device Your Work Computer**

Over 50% of millennials use workplace technology alongside their own. Our Workplace of the Future Virtual Desktop solution allows your employees to work from anywhere, anytime and on any device—with the peace of mind of knowing that critical data is secure and protected.

## **Mobile Device Management (MDM) That Enables Bring Your Own Device (BYOD) Strategy**

BYOD can reduce costs for your organization, while promoting flexibility and comfort. But keeping business data safe is paramount. Our MDM services allow you to manage many devices centrally with end-to-end coverage that both protects your network from intrusion and simplifies the mobile management process.

## **Enterprise Content Management (ECM) to Keep Business Data Organized, Accessible and Secure**

Konica Minolta can help you create highly customized ECM solutions that help you collect and organize all your business data. No more scouring email accounts, unrelated applications or cluttered desktops to collaborate and complete projects.

## **Connect to Your bizhub® MFP From Mobile Devices**

Print and send documents to bizhubs from mobile devices simply and wirelessly without having to download any additional software. Our mobile printing capabilities ensure speed and security, providing the ability to print via Wi-Fi connection and the ability to choose from a wide variety of mobile printing technologies.

## **Visitor Management Solutions Free Up Time and Resources**

Using touch screen interfaces or tablets, our visitor management solutions help you work smarter right from the get-go at your front desk. You can greet and register visitors, notify employees of their arrival, present visitors with interactive information and even print custom badges.

## **Best-in-Class Cloud Infrastructure**

At the forefront of our Workplace of the Future, is the Cloud's ability to power web applications, file sharing and mobility. We can help you create a cloud solution that is scalable to fit your organization's changing needs—making your business more flexible, mobile and secure. The result? Your business becomes more efficient and reduces costs.



# ADVANTAGES.

The All Covered Team is skilled in providing outsourced technology, IT compliance and information security services specifically to meet the complex needs of financial institutions. In addition to providing excellent IT customer support day to day, our information security and compliance professionals will help improve oversight into complex security and IT processes, in order to ensure compliance with ever changing regulations, and strengthen financial institution's cybersecurity posture.

## A Checklist of Services Provided by Konica Minolta and All Covered:

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| <input checked="" type="checkbox"/> Information Security Services  | <input checked="" type="checkbox"/> Document Capture, Management and Workflow    |
| <input checked="" type="checkbox"/> IT Compliance Services   | <input checked="" type="checkbox"/> Production Print/Scan/Copy                   |
| <input checked="" type="checkbox"/> IT Infrastructure Design and Implementation                                | <input checked="" type="checkbox"/> Environmental Sustainability                 |
| <input checked="" type="checkbox"/> IT Maintenance and Support   | <input checked="" type="checkbox"/> Managed Print Services (MPS)                 |
| <input checked="" type="checkbox"/> Information Security Officer Services                                      | <input checked="" type="checkbox"/> eDiscovery/Computer Forensics                |
| <input checked="" type="checkbox"/> Disaster Recovery/Business Continuity Planning, Implementation and Testing | <input checked="" type="checkbox"/> Document Comparison/Collaboration Tools      |
| <input checked="" type="checkbox"/> Security Assessments and Testing   | <input checked="" type="checkbox"/> Document Scanning (On-Site/Outsourcing)      |
| <input checked="" type="checkbox"/> End User IT and Application Support  | <input checked="" type="checkbox"/> Mobility Management Solutions                |
| <input checked="" type="checkbox"/> Voice/Email/Fax Solutions  | <input checked="" type="checkbox"/> Secure Content Solution for Accounts Payable |
| <input checked="" type="checkbox"/> Enterprise Content Management  | <input checked="" type="checkbox"/> Workflow Solution for Accounts Receivable    |
| <input checked="" type="checkbox"/> Cloud Services   | <input checked="" type="checkbox"/> SharePoint Consulting Services               |

Visit [allcovered.com/finance](http://allcovered.com/finance)

to get updated on our offerings for the finance industry from our IT Services Division.

Visit [kmbs.konicaminolta.us/finance](http://kmbs.konicaminolta.us/finance)

for the most recent information on Konica Minolta Finance Solution Partners.

Visit [kmbs.konicaminolta.us/certifications](http://kmbs.konicaminolta.us/certifications)

for the latest model-specific certifications.

## PARTNERSHIP.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

### INFORMATION MANAGEMENT

Enterprise Content Management (ECM)  
Document Management  
Automated Workflow Solutions  
Business Process Automation  
Security and Compliance  
Mobility  
eDiscovery Services

### IT SERVICES

Application Services  
Cloud Services  
IT Security  
Managed IT Services  
IT Consulting & Projects

### TECHNOLOGY

Office Multifunction Business Solutions  
Commercial and Production Printers  
3D Printers  
Wide Format Printers  
Laptops, Desktops and Computer Hardware  
Servers and Networking Equipment  
Managed Print Services (MPS)  
Managed Enterprise Services

For complete information on Konica Minolta products and solutions, please visit: [CountOnKonicaMinolta.com](http://CountOnKonicaMinolta.com)

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# All Covered

IT SERVICES FROM KONICA MINOLTA / FINANCE

All Covered Finance is the leading provider for financial institutions comprised of the right mix of financial institution know-how, security, compliance and on-site engineering capabilities.

We help design and manage a secure IT infrastructure while leveraging enabling technology to allow for competitive differentiation with the ability to focus on core competencies. We have been successfully assisting for decades in selecting, implementing and optimizing technology.



IT Audit Support



IT Strategic Planning



Dedicated Financial Institution Help Desk



Virtual Information Security Officer Services



Cybersecurity Consulting & Testing



Document Management Sales, Integration & Support



eDiscovery, Managed Review, Digital Forensics



Layered Cybersecurity Services



Managed IT Services



Procurement & IT Projects



World-Class Cloud Services



Business Continuity & Disaster Recovery



VoIP Services



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